## **Active / Completed Workflow Review By Assignee**

## Active And Completed Events Sorted By Workflow Status, Priority

Event Description	1	Begins	Due		Completed	Assigned To	Revenu Ever		
Sam Johnson									
Brite, Starlene K			Sales Pipeline					Active	
Begins On: Priority:	5/6/2011 Medium		Type: Total Revenue:		Leads/Opportunties \$1,175.00				
<ol> <li>Initial Mtg</li> <li>Qualify</li> </ol>		5/9/2011 5/6/2011	6/7/2012 5/6/2011	Thursday Friday	5/10/2011	Sam Johnson Sam Johnson		Active / On-Time Completed / Overdue	
Davison, Robert		Sales P	Sales Pipeline				Active		
Begins On: Priority:	4/4/2011 High		Type: Total Revenue:		Leads/Opportunties \$1,175.00				
<ol> <li>Presentation</li> <li>Follow-up</li> <li>Get Sale</li> <li>Underwriting</li> <li>Delivery</li> <li>Completion</li> <li>Qualify</li> <li>Initial Mtg</li> <li>Preparation</li> <li>Schedule Mtg</li> </ol>		4/4/2011 6/7/2012 6/7/2012 6/7/2012 6/7/2012 6/7/2012 4/4/2011 4/4/2011 4/4/2011	6/7/2012 6/7/2012 6/7/2012 6/7/2012 6/7/2012 6/7/2012 4/4/2011 4/4/2011 4/4/2011	Thursday Thursday Thursday Thursday Thursday Monday Monday Monday Monday	4/4/2011 4/4/2011 4/4/2011 4/4/2011	Sam Johnson Sam Johnson Sam Johnson Sam Johnson Sam Johnson Sam Johnson Sam Johnson Sam Johnson Sam Johnson		Active / On-Time Completed / On-Time Completed / On-Time Completed / On-Time	
Barnhart, Leann  Begins On: 3/14/2011  Priority: High		Sales Pipeline Type: Total Revenue:		Leads/Opportunties \$1,200.00			Active		
<ol> <li>Follow-up</li> <li>Qualify</li> <li>Initial Mtg</li> <li>Preparation</li> <li>Schedule Mtg</li> <li>Presentation</li> </ol>		4/4/2011 3/14/2011 3/15/2011 3/16/2011 3/23/2011 3/24/2011	6/7/2012 3/14/2011 3/15/2011 3/16/2011 3/23/2011 3/24/2011	Thursday Monday Tuesday Wednesday Wednesday Thursday	4/4/2011 4/4/2011 4/4/2011 4/4/2011 4/4/2011	Sam Johnson Sam Johnson Sam Johnson Sam Johnson Sam Johnson		Active / On-Time Completed / Overdue Completed / Overdue Completed / Overdue Completed / Overdue	

## **Event Summary For Sam Johnson**

Total Events Reported	47	Total Revenue	\$7,000.00
Active	37	Active Overdue (%)	78.38%
Completed	10	Completed Overdue (%)	60.00%
Overdue	35	Total Events Overdue (%)	74.47%
On-Time	12	Total Events On-Time (%)	25.53%