

Production Summary

By Producer

Primary Insured	Plan of Coverage	Submitted	Coverage Ann Premium	Benefit	Approval Basis	Effective Date	Issue Date
Adams, John							
<u>The ABC Insurance Company</u>							
John Sample	ABC's Whole Life Series 100	4/10/2003	\$2,873.00	\$250,000.00			
John Sample	The ABC Co. SPDA 1990 Series	4/15/1992	\$5,000.00	\$5,000.00		4/15/1994	4/15/1994
Henry Washington	ABC's Whole Life Series 100	11/10/1993	\$120.00	\$10,000.00		11/10/1993	11/10/1993
Harry Sample	ABC's Whole life 1990 Series	9/12/1993	\$2,100.00	\$1,000,000.00		9/12/1993	9/12/1993
Dolley Madison	ABC's Whole life 1990 Series	9/12/1994	\$900.00	\$100,000.00		9/12/1994	9/12/1994
Thomas H. Jefferson	The ABC's Premier Universal Life	3/17/2003	\$21,006.00	\$200,000.00			
David A. Jackson	ABC Company's Care+ Major Medical	2/26/2003	\$2,000.00	\$1,000,000.00		2/26/2003	2/26/2003
James Brown	15 Year Renewable Term	8/20/2002	\$425.00	\$250,000.00		8/20/2002	8/20/2002
Andrew Jackson	Portfolio Life	3/1/1997	\$2,000.00	\$250,000.00		4/10/1997	4/10/1997
Andrew Jackson	The ABC's Premier Universal Life	5/1/2003	\$8,280.00	\$250,000.00	Preferred	5/1/2003	5/1/2003
George Washington	ABC Company's 1990 Series Disability	3/9/1989	\$2,200.00	\$5,000.00		12/12/1993	12/12/1993
Samuel Q. Adams	Professional Series	4/1/2003	\$1,890.00	\$4,000.00		4/1/2003	4/1/2003
Thomas H. Jefferson	ABC's Whole life 1990 Series	6/23/1982	\$4,400.00	\$300,000.00		6/23/1982	6/23/1982
George Washington	The ABC's Premier Universal Life	2/13/1992	\$6,000.00	\$250,000.00		2/13/1994	2/13/1994
James Brown	The ABC's Med-Care Plus	9/3/1991	\$3,400.00	\$2,000,000.00		9/1/1994	9/1/1994
Martha Washington	Salary Deduction Universal Life	5/23/1995	\$500.00	\$50,000.00		5/23/1995	5/23/1995
Andrew Jackson	Econolife	7/23/1984	\$740.00	\$50,000.00		7/23/1984	7/23/1984
Thomas H. Jefferson	Salary Deduction Universal Life	5/27/1995	\$1,450.00	\$3,000.00		5/31/2007	5/27/1995
Leland K. Johnson	The ABC's Premier Universal Life	9/13/1990	\$3,500.00	\$250,000.00		11/5/1993	11/5/1993
Samuel Q. Adams	ABC's Whole Life Series 100	3/24/2003	\$4,100.00	\$500,000.00		3/24/2003	3/24/2003
Joseph Biddle	ABC Company's Care+ Major Medical	12/12/2002	\$1,200.00	\$2,000,000.00		1/2/2003	1/2/2003
The ABC Insurance Company Total			\$74,084.00				

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Adams, John

Adams, John Total			\$74,084.00				
Policy Count			21				
Coverage Count			21				
Policy Premium Statistics							
Smallest Annual Premium			\$120.00				
Largest Annual Premium			\$21,006.00				
Average Annual Premium			\$3,527.81				

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Production Summary

By Producer

Primary Insured	Plan of Coverage	Submitted	Coverage Ann Premium	Benefit	Approval Basis	Effective Date	Issue Date
<u>Moneymaker, Chris</u>							
<u>The ABC Insurance Company</u>							
John Sample	Professional Series	7/26/1998	\$2,000.00	\$5,000.00		7/26/1998	7/26/1998
John Sample	Econolife	12/1/1998	\$2,000.00	\$250,000.00		12/1/1998	12/1/1998
Michael J Danes	Salary Deduction Universal Life	5/25/2007	\$1,200.00	\$50,000.00		5/31/2007	
James Madison	Professional Series	2/7/2008	\$2,070.00	\$1,300.00	Standard	3/14/2008	3/14/2008
James Madison	Platinum Plan	2/10/2008	\$1,240.12	\$170.00	Preferred Non Smoker	3/14/2008	3/14/2008
James Madison	ABC Company Variable Annuity	1/5/2003	\$4,800.00	\$250,000.00	Preferred	1/5/2003	1/5/2003
James Madison	The ABC Co. SPDA 1990 Series	10/30/1999	\$600.00	\$17,500.00		11/1/1999	11/1/1999
James Madison	ABC Company's 1990 Series Disability	1/20/1998	\$1,487.00	\$3,000.00		1/20/1998	1/20/1998
Thomas A. Jefferson, Jr.	The ABC's Premier Universal Life	7/2/1989	\$1,256.00	\$50,000.00		2/18/1999	2/18/1999
James Madison	ABC's Whole Life Series 100	5/23/1991	\$2,300.32	\$1,250,000.00		6/1/1991	6/1/1991
James Madison	ABC's Ultimate Universal Life	2/28/2002	\$6,400.00	\$1,100,000.00	Non-Smoker Preferred	4/2/2002	4/2/2002
The Acme Company	Salary Deduction Universal Life	4/12/1993	\$3,656.00	\$50,000.00		5/1/1994	5/1/1994
Samuel Q. Adams	Salary Deduction Universal Life	5/25/1994	\$240.00	\$50,000.00		6/15/1994	
Andrew Jackson	Salary Deduction Universal Life	4/15/1997	\$240.00	\$50,000.00		5/25/1997	
Thomas H. Jefferson	Salary Deduction Universal Life	7/15/1998	\$240.00	\$50,000.00		9/25/1999	
Leland K. Johnson	Salary Deduction Universal Life	9/25/2001	\$240.00	\$50,000.00		10/15/2001	
Mary K. Jefferson	The ABC's Premier Universal Life	4/23/2003	\$6,000.00	\$250,000.00		4/23/2003	4/23/2003
The Beach Cafe	Complete Care	1/1/1991	\$42,000.00	\$2,000,000.00		1/31/1991	1/31/1991
Thomas H. Jefferson	ABC Company's Care+ Dental	4/14/2006	\$540.00	\$0.00		5/1/2006	
Samuel Q. Adams	ABC Company's Care+ Dental	4/14/2006	\$540.00	\$0.00		5/1/2006	
Andrew Jackson	ABC Company's Care+ Dental	4/14/2006	\$1,740.00	\$0.00		5/1/2006	
Leland K. Johnson	ABC Company's Care+ Dental	4/14/2006	\$1,740.00	\$0.00		5/1/2006	
David A. Jackson	ABC Company's Care+ Dental	4/14/2006	\$540.00	\$0.00		5/1/2006	
George Washington	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00		7/3/2007	
Thomas H. Jefferson	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	
Thomas H. Jefferson	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	

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Production Summary

By Producer

Primary Insured	Plan of Coverage	Submitted	Coverage Ann Premium	Benefit	Approval Basis	Effective Date	Issue Date
<u>Moneymaker, Chris</u>							
Samuel Q. Adams	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	
James Brown	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00		7/3/2007	
Andrew Jackson	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	
Leland K. Johnson	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	
Joseph Biddle	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00		7/3/2007	
The Acme Company	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	5/1/2006
David A. Jackson	ABC Company's Care+ Major Medical	4/10/2006	\$83,632.00	\$5,000,000.00	Preferred	7/3/2007	
George Washington	Premier PPO \$20 Copay Plan		\$0.00	\$5,000,000.00			
The ABC Insurance Company Total			\$919,389.44				
Moneymaker, Chris Total			\$919,389.44				
Policy Count			28				
Coverage Count			34				
Policy Premium Statistics							
Smallest Annual Premium			\$0.00				
Largest Annual Premium			\$101,836.00				
Average Annual Premium			\$40,122.46				

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Production Summary Report Totals

Report Total Premium	\$993,473.44
Policy Count	49
Coverage Count	55
Policy Premium Statistics	
Smallest Annual Premium	\$0.00
Largest Annual Premium	\$101,836.00
Average Annual Premium	\$26,149.96

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