

Workflow Listing By Contact

Sorted By Contact, Workflow Status, Begin Date

Event Description	Begins	Due	Assigned To	Revenue	Status
Camfel, Jack P		Sales Pipeline			Overdue
Begins On:	5/10/2011	Type:	Leads/Opportunities		
Number of Events:	10	Created By:	Chris Moneymaker		\$800.00
Percent Complete:	0.00%	Priority	Medium		
1. Qualify	5/10/2011	5/10/2011	Thursday	Sam Johnson	Active / Overdue
2. Initial Mtg	5/11/2011	5/11/2011	Thursday	Sam Johnson	Active / Overdue
3. Preparation	5/12/2011	5/12/2011	Thursday	Sam Johnson	Active / Overdue
4. Schedule Mtg	5/19/2011	5/19/2011	Thursday	Sam Johnson	Active / Overdue
5. Presentation	5/20/2011	5/20/2011	Thursday	John Adams	Active / Overdue
6. Follow-up	5/31/2011	5/31/2011	Thursday	Sam Johnson	Active / Overdue
7. Get Sale	6/2/2011	6/2/2011	Thursday	Sam Johnson	Active / Overdue
8. Underwriting	6/3/2011	6/3/2011	Thursday	Sam Johnson	Active / Overdue
9. Delivery	6/17/2011	6/17/2011	Thursday	Sam Johnson	Active / Overdue
10. Completion	6/21/2011	6/21/2011	Thursday	Sam Johnson	Active / Overdue
Ciller, Tim		Sales Pipeline			Overdue
Begins On:	4/5/2011	Type:	Leads/Opportunities		
Number of Events:	10	Created By:	Chris Moneymaker		\$1,200.00
Percent Complete:	0.00%	Priority	High		
1. Qualify	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
2. Initial Mtg	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
3. Preparation	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
4. Schedule Mtg	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
5. Presentation	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
6. Follow-up	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
7. Get Sale	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
8. Underwriting	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
9. Delivery	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
10. Completion	4/5/2011	4/5/2011	Thursday	Sam Johnson	Active / Overdue
Collins, Jackie		Sales Pipeline			Active
Begins On:	4/4/2011	Type:	Leads/Opportunities		
Number of Events:	10	Created By:	Chris Moneymaker		\$750.00
Percent Complete:	30.00%	Priority	High		
1. Qualify	4/4/2011	4/4/2011	Monday	John Adams	Completed
2. Initial Mtg	4/4/2011	4/4/2011	Monday	John Adams	Completed
3. Preparation	4/4/2011	4/4/2011	Monday	John Adams	Completed
4. Schedule Mtg	4/4/2011	6/7/2012	Thursday	John Adams	Active
5. Presentation	6/7/2012	6/7/2012	Thursday	John Adams	Active
6. Follow-up	6/7/2012	6/7/2012	Thursday	John Adams	Active
7. Get Sale	6/7/2012	6/7/2012	Thursday	John Adams	Active
8. Underwriting	6/7/2012	6/7/2012	Thursday	John Adams	Active
9. Delivery	6/7/2012	6/7/2012	Thursday	John Adams	Active
10. Completion	6/7/2012	6/7/2012	Thursday	John Adams	Active

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Danes, Michael J		Sales Pipeline				Active
Begins On:	4/4/2011	Type:		Leads/Opportunities		
Number of Events:	10	Created By:		Chris Moneymaker		\$950.00
Percent Complete:	50.00%	Priority		High		
1. Qualify	4/4/2011	4/4/2011	Monday	John Adams		Completed
2. Initial Mtg	4/4/2011	4/4/2011	Monday	John Adams		Completed
3. Preparation	4/4/2011	4/4/2011	Monday	John Adams		Completed
4. Schedule Mtg	4/4/2011	4/4/2011	Monday	John Adams		Completed
5. Presentation	4/4/2011	4/4/2011	Monday	John Adams		Completed
6. Follow-up	4/4/2011	6/7/2012	Thursday	John Adams		Active
7. Get Sale	6/7/2012	6/7/2012	Thursday	John Adams	\$950.00	Active
8. Underwriting	6/7/2012	6/7/2012	Thursday	John Adams		Active
9. Delivery	6/7/2012	6/7/2012	Thursday	John Adams		Active
10. Completion	6/7/2012	6/7/2012	Thursday	John Adams		Active
Davison, Robert		Sales Pipeline				Active
Begins On:	4/4/2011	Type:		Leads/Opportunities		
Number of Events:	10	Created By:		Chris Moneymaker		\$1,175.00
Percent Complete:	40.00%	Priority		High		
1. Qualify	4/4/2011	4/4/2011	Monday	Sam Johnson		Completed
2. Initial Mtg	4/4/2011	4/4/2011	Monday	Sam Johnson		Completed
3. Preparation	4/4/2011	4/4/2011	Monday	Sam Johnson		Completed
4. Schedule Mtg	4/4/2011	4/4/2011	Monday	Sam Johnson		Completed
5. Presentation	4/4/2011	6/7/2012	Thursday	Sam Johnson		Active
6. Follow-up	6/7/2012	6/7/2012	Thursday	Sam Johnson		Active
7. Get Sale	6/7/2012	6/7/2012	Thursday	Sam Johnson	\$1,175.00	Active
8. Underwriting	6/7/2012	6/7/2012	Thursday	Sam Johnson		Active
9. Delivery	6/7/2012	6/7/2012	Thursday	Sam Johnson		Active
10. Completion	6/7/2012	6/7/2012	Thursday	Sam Johnson		Active

Event Summary

Overdue And Not Completed	40
Active Current	68
Pending For Future Completion	17
Completed	25
Terminated	0

Overdue means that the Event's Due Date is prior to 6/7/2012

Active means that the Event's Begin Date is on or prior to 6/7/2012

Pending means that the Event's Begin Date is after 6/7/2012